



Examples from Investor Relations Web Portal Site

Dynamic Database Inquiry Generating Tabular Reports with Hyperlinked Pages for Rapid Review and Drill Down of Large Data Sets.

**RESEARCH**

SORT ORDER:  Broker Name  # Companies  # Analysts  Location

 [Excel version of this report](#)
 [Palm Pilot version of this report](#)

SORT ORDER: Broker Name

#	Broker	# Cos	#Anlyst	Address	City	State	Telephone	Fax	Eml	WEB
1	<a href="#">A.G. Edwards</a>	670	70	One North Jefferson Avenue	St. Louis	MO	314-955-3161	314-955-5810		
2	<a href="#">ABN AMRO Inc.</a>	489	67	208 S. LaSalle Street	Chicago	IL	312-855-6241	312-855-7683		
3	<a href="#">Adams, Harkness &amp; Hill, Inc.</a>									
4	<a href="#">Advest Group</a>									
5	<a href="#">Anderson &amp; Strudwick</a>									
6	<a href="#">Argus Research Corp.</a>									
7	<a href="#">Auerback Pollak &amp; Richardson</a>									
8	<a href="#">B. Riley &amp; Company, Inc.</a>									

**RESEARCH COVERAGE**

SORT ORDER:  Company  Industry  Location  Analyst  Ratings

679 Companies found. Goto page : [1](#) [2](#) [3](#) [4](#) [5](#) [6](#) [7](#)

 [Excel version of this report](#)
 [Palm Pilot version of this report](#)

SORT ORDER: Company

Company	Ticker	Industry	State	City	Phone	Analyst	Rating
<a href="#">3COM CORP</a>	<a href="#">COMS</a>	COMPUTERS -- NETWORKS	CA	Santa Clara	408-326-2243	P ANDREW	3 - MAINTAIN-SPE
<a href="#">3D SYSTEMS CORP</a>	<a href="#">TDSC</a>	COMPUTERS -- MINI	CA	Walencia	661-295-5600	M BRATC	1 - BUY SPECULAT
<a href="#">AAON INC</a>	<a href="#">AAON</a>	BUILDING PRODUCTS -- AIR CON					
<a href="#">ABBOTT LABS</a>	<a href="#">ABT</a>	MEDICAL -- DRUGS					
<a href="#">ABERCROMBIE</a>	<a href="#">ANF</a>	RETAIL -- APPAREL / SHOE					
<a href="#">ABIOMED INC</a>	<a href="#">ABMD</a>	MEDICAL -- INSTRUMENTS					
<a href="#">ACCREDO HEALTH</a>	<a href="#">ACDO</a>	MEDICAL -- WHOLESALE DRUGS					
<a href="#">ACT MFG INC</a>	<a href="#">ACTM</a>	ELECTRICAL -- MISCELLANEOUS					
<a href="#">ACTIVE POWER</a>	<a href="#">ACPW</a>	ELECTRICAL -- MISCELLANEOUS					
<a href="#">ADC TELECOMM</a>	<a href="#">ADCT</a>	TELECOMMUNICATION EQUIPMENT					
<a href="#">ADVANCEPCS</a>	<a href="#">ADVP</a>	BUSINESS SERVICES					
<a href="#">ADVENT SOFTWARE</a>	<a href="#">ADVS</a>	COMPUTER SOFTWARE					

**COMPANY RESEARCH COVERAGE FOR L CONIGLIARO**

BROKER	Goldman Sachs	ANALYST	CONIGLIARO, LAURA
ADDRESS	One New York Plaza 47th Floor New York, NY 10004	CITATIONS	II WSJ/E
CONTACT	Evans, Mark - Co-Director of Global Investment Research	PHONE	212-902-5926
URL	<a href="http://www.gs.com">www.gs.com</a>	FAX	212-902-2146
PROFILE	Profile is not available.	E-MAIL	

[Current Research](#)
[Fiscal Revisions](#)
[Quarterly Revisions](#)

SORT ORDER:  Company  Industry  Location  Ratings

Company	Ticker	Industry	City	St	Phone	Rating
<a href="#">BROCADE COMM SY</a>	<a href="#">BRCD</a>	COMPUTERS -- NETWORKS	San Jose	CA	408-487-8022	2 - MARKET OUTPERFORMER
<a href="#">EMC CORP -MASS</a>	<a href="#">EMC</a>	COMPUTERS -- STORAGE DEVICES	Hopkinton	MA	508-435-1000	1 - RECOMMENDED LIST
<a href="#">HEWLETT PACKARD</a>	<a href="#">HWP</a>	COMPUTERS -- MINI	Palo Alto	CA	650-857-3950	3 - MARKET PERFORMER
<a href="#">INTEL BUS MACH</a>	<a href="#">IBM</a>	COMPUTERS -- MAINFRAME	Armonk	NY	914-499-5008	2 - MARKET OUTPERFORMER
<a href="#">NETWORK APPLIAN</a>	<a href="#">NTAP</a>	COMPUTERS -- STORAGE DEVICES	Sunnyvale	CA	408-822-6428	2 - MARKET OUTPERFORMER
<a href="#">SILICON GRAPHIC</a>	<a href="#">SGI</a>	COMPUTERS -- MINI	Mountain View	CA	650-933-2620	6 - N/A
<a href="#">STORAGE TECH</a>	<a href="#">STK</a>	COMPUTERS -- STORAGE DEVICES	Louisville	CO	303-673-3388	6 - N/A
<a href="#">SUN MICROSYS</a>	<a href="#">SUNW</a>	COMPUTERS -- MINI	Palo Alto	CA	650-336-0761	6 - N/A
<a href="#">TEKTRONIX INC</a>	<a href="#">TEK</a>	ELECTRICAL -- MEASURING INSTRUMEN	Beaverton	OR	503-627-7111	3 - MARKET PERFORMER

Column Sorting, Paging Support,  
Export to Excel and PDA's,  
Email and URL Links.

Examples from Investor Relations Web Portal Site

Suite of Company Reports  
with Advanced  
Formatting, PDF, Excel  
and PDA Output Options.

International Business Machines						
Ticker	Cusip	FYE	Dilution	Industry		AcctID
IBM	459200101	12	1.054	COMPUTERS -- MAINFRAME		5079 [ ]
Hervey C. Parke Director, Investor Relations New Orchard Road Armonk, NY 10504			Phone: 914-499-5008 Fax: 914-499-7559 Email: <a href="mailto:hervey@us.ibm.com">hervey@us.ibm.com</a> URL: <a href="http://www.ibm.com">www.ibm.com</a>			
<a href="#">Company Report</a>	<a href="#">Fisc EPS Revisions</a>	<a href="#">Qtr EPS Revisions</a>	<a href="#">Company Profiles</a>	<a href="#">Web News</a>	<a href="#">Conf. Calls</a>	<a href="#">Price Charts</a>
<a href="#">Shareholders</a>	<a href="#">Bondholders</a>	<a href="#">Insider Trading</a>	<a href="#">Edgar Filings</a>	<a href="#">Chat Rooms</a>	<a href="#">Resource Center</a>	
NEW REPORTS: <a href="#">1. Detailed Sales Estimate Report</a> <a href="#">2. Sales Surprises Report</a>						

Broker  Recommendation  FY 12/01  FY 12/02  Q 09/01

Updated: 09/10/2001

Broker	Analyst	Recommendation	Fiscal Year	EPS Estimates
			12/01	12/02
A.G. EDWARDS	S SEYRAFI	3.0 MAINTAIN-AGGR	4.51	5.30
ARGUS RESEARCH	W			

**ZIRI**  
www.ziri.com  
Date: 09/13/01

**CORPORATE ANALYST WATCH REPORT** Page: 2

Stock Performance Summary for Period Ending 09/20/01.

Company	Ticker	09/10/01		YTD		52-Week Price Range		P/E Last 12 Months		P/E for Consensus Estimates		
		Close Price (\$)	Price Change (%)	Low (\$)	High (\$)	End Date	P/E	Current	Next	Fiscal Year	Fiscal Year	Rate (P/E)
INTL BUS MACH	IBM	96.47	13.49	81.56	133.34	06/01	20.57	21.11	18.55	1.71		
APPLE COMPUTER	AAPL	17.37	16.73	14.00	62.00	06/01	-115.80	69.48	23.47	-6.18		
ARIBA INC	ARBA	2.07	-96.14	1.87	168.75	06/01	-8.28	-5.75	-10.35	-0.15		
AT&T CORP	T	17.65	2.32	16.94	32.25	06/01	23.85	88.25	51.91	9.29		
CISCO SYSTEMS	CSCO	14.47	-62.17	13.63	66.25	07/01	35.28	76.16	34.65	3.16		
COMPAQ COMPUTER	CPQ	10.35	-31.23	10.35	32.88	06/01	13.62	27.97	15.92	2.04		
DELL COMPUTER	DELL	22.57	29.42	16.63	40.19	07/01	29.70	34.20	28.21	1.84		
GATEWAY INC	GTW	8.46	-52.97	8.46	64.89	06/01	56.40	-423.00	22.86	-34.11		
HENLETT FACEARD	HWP	17.89	-43.31	17.70	61.89	07/01	15.83	21.55	16.88	1.87		
			-13.27	22.63	67.44	06/01	24.36	52.14	38.81	2.84		
			-55.93	5.31	41.13	06/01	-7.08	-4.65	-22.04	-0.36		
			32.73	41.50	73.68	06/01	31.99	29.99	26.91	3.86		
			-23.56	3.55	11.13	07/01	199.50	133.00	33.25	6.65		
			-60.56	10.92	45.59	05/10	25.47	23.39	19.76	1.10		
			-63.09	10.29	61.97	06/01	23.93	44.74	21.44	2.32		
			-39.62	27.50	63.69	06/01	33.66	168.29	84.15	7.76		

Trading Days:

/01	09/04/01		09/05/01		09/06/01		09/07/01		09/10/01	
	Volume	Price	Volume	Price	Volume	Price	Volume	Price	Volume	Price
1128.1	101.49	9911.5	100.35	11881	98.00	9033.3	96.59	10513	96.47	10312
9880.0	18.25	6218.2	18.55	6431.1	17.72	5042.3	17.28	4318.4	17.37	8515.1
2498.5	2.14	2407.6	2.06	4298.4	1.87	3907.2	1.88	2985.7	2.07	3221.0
7284.3	19.01	7873.8	19.20	10839	18.36	10075	17.70	12648	17.65	13705
8215.7	11.08	68294	10.42	72595	10.35	36967	10.59	30303	10.35	24627
23749	22.31	44639	22.38	38079	21.50	30356	21.55	28465	22.57	29222
2319.7	8.92	3164.3	8.93	2333.6	8.65	1283.5	8.51	1769.5	8.46	1035.8
5165.6	15.00	37511	18.21	39813	17.70	18676	18.08	17462	17.69	13677
38248	26.95	54417	27.50	71176	26.10	82300	25.88	72762	26.07	51666
18855	6.52	21167	6.25	27840	6.00	38291	6.11	22156	5.95	16432
28989	56.10	33595	57.74	44738	56.02	56224	55.40	44946	57.58	42237
1287.2	4.25	1976.3	4.30	1879.2	4.10	1516.5	3.92	2922.0	3.99	2193.8
38724	12.08	45401	12.07	58193	10.92	74982	11.06	48139	11.46	53890
49075	10.95	39046	10.63	55275	10.46	52108	10.59	49938	10.29	42067
9121.2	32.79	8281.8	36.84	17759	29.50	14309	28.62	16005	28.61	12688

**TOP 5 SHAREHOLDERS**

Institution	Shares Held	Change	% Owned	Style	Turn-Over	Med. MktCap	# of Funds	Fund Size (000's)
STATESTREETGLOB	69,987,738	-1,916,465	4.030%	MV	8.73%	584	29	290,479,543
BARCLAYSGLOBALI	54,632,373	-1,476,681	3.140%	SV	4.93%	282	49	354,219,962
FIDELITYMGMTRES	44,983,293	-3,532,038	2.590%	MV	17.60%	722	137	433,044,023
VANGUARDGROUP	28,077,340	-186,065	1.620%	SV	4.75%	325	21	171,324,978
PUTNAMINVESTMEN	22,998,005	3,548,083	1.320%	MV	24.06%	1,082	74	175,328,084

**QUICK FUNDAMENTALS**

STOCK AND SHARES DATA				DIVIDEND DATA			
Market Cap (000's)	167,608	Indicated Annual Dividend	0.56				
Shares Out (000's)	1,737	Dividend Yield %	0.58				
Book Value / Share	12.19	Dividend Payout %	12.00				
Price / Book	7.91	Dividend 08/08/2001	0.14				
Price / Cash	12.93	Dividend 05/08/2001	0.14				
RETURN on Assets - ROA %	7.20	Dividend 02/07/2001	0.13				
RETURN on Equity - ROE %	28.70	Dividend 11/08/2000	0.13				

BALANCE SHEET DATA - (000's)		INCOME STATEMENT - (000's)	
Current Assets	41,975	Sales - Last QT (06/01)	21,044
Total Assets	84,790	Sales - Last 12M	90,096
Current Liability	32,902	Sales - Last FY	88,396
Total Long Term Debt	17,923	Sales Growth (4Q Avg) %	3.10
Total Liability	63,324	Net Income - Last QT	1,750.0
Total Capital	39,389	Net Income - Last 12M	8,324.0
A/R Turnover Ratio	18.18	Net Income - Last FY	8,093
Inventory Turnover Ratio	11.74	Income Growth (4Q Avg) %	7.62
Current Ratio	1.28	Cash Flow	13,088.2

Examples from Investor Relations Web Portal Site

Complex Search Criteria with Superior Reporting Options.

**INSTITUTIONAL SHAREHOLDERS -- SEARCH CRITERIA for INTL BUS MACH**

Inst. Manager Status	Holder Status	Buyer/Seller Status	Sort Order
<input checked="" type="radio"/> Managers Only <input type="radio"/> All Institutions <input type="radio"/> Funds Only	<input checked="" type="radio"/> Current Holders Only <input type="radio"/> New Holders Only <input type="radio"/> Prior Holders Only <input type="radio"/> All Holders	<input checked="" type="radio"/> All Holders <input type="radio"/> Buyers Only <input type="radio"/> Sellers Only	<input checked="" type="radio"/> Value <input type="radio"/> Change <input type="radio"/> Institution

City:   
 State:   
 Location:   
 Weekly Changes Only

Investment Style				
	Value	Blend	Growth	Income
Small Cap	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Mid Cap	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Large Cap	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

Small Cap is < 500 Million  
 Mid Cap is 500 Million to 3 Billion  
 Large Cap is > 3 Billion  
 Value is PE 25% < S&P 500  
 Blend is PE within 25% of S&P 500  
 Growth is PE 25% > S&P 500  
 Income is Yield 25% > S&P 500

**ZIRI**  
 Date: 09/13/2001  
**INSTITUTIONAL OWNERSHIP REPORT**  
 with MUTUAL FUND DETAIL  
 COMPANY: INTL BUS MACH  
 Page: 1

#	Manager/Fund Name	Current	Shares Held Previous	Previous-2	Previous-3	(%) Owned	Style	# of Funds	Fund Size (000's)	(%) Turnover	Filing Date	Location
1.	STATE FARM INVESTMENT MGMT	16,381,992	16,315,892	0	0	0.9429	LV	3	\$40,506,100	2.58	Jun-01	Bloomington, IL
	State Farm Growth Fund, Inc	496,400	496,400	0	0	0.0286	LV		\$2,275,400	10.66	Nov-00	Bloomington, IL
	State Farm Balanced Fund, Inc	137,200	137,200	0	0	0.0079	LV		\$621,203	21.78	Nov-00	Bloomington, IL
	Balanced Fund	137,200	0	0	0	0.0079	LV		\$527,610	100.00	May-01	Bloomington, IL
2.	NORTHERN TRUST CO	9,761,699	9,301,255	0	0	0.5619	SV	29	\$70,248,428	7.09	Jun-01	Chicago, IL
	Federated Index Trust: Federated	369,300	414,500	0	0	0.0213	LV		\$1,962,957	17.04	Apr-01	Chicago, IL
	Northern Funds: Technology Fund	270,000	0	0	0	0.0155	LV		\$622,528	103.37	Mar-01	Chicago, IL
	Northern Institutional Funds: Equity	162,200	190,400	0	0	0.0093	LV		\$859,727	24.74	Nov-00	Chicago, IL
	Northern Funds: Stock Index Fund	72,300	71,500	0	0	0.0042	LV		\$382,472	7.75	Mar-01	Chicago, IL
	Northern Institutional Funds: Focused	17,500	0	0	0	0.0010	LV		\$185,620	68.70	May-01	Chicago, IL
3.	VAN KAMPEN INVESTMENTS	2,302,946	2,332,996	0	0	0.1325	MV	13	\$31,616,584	52.15	Jun-01	Oakbrook Terrace, IL
	Van Kampen Corestock Fund: Class A	65,000	0	0	0	0.0037	LV		\$3,545,846	82.49	Dec-00	Oakbrook Terrace, IL
4.	INSTITUTIONAL CAPITAL CORP	2,268,012	1,981,030	0	0	0.1305	LV	1	\$12,816,864	58.16	Jun-01	Chicago, IL
5.	HARRIS BANKMONT	2,017,758	2,173,140	0	0	0.1161	MV	1	\$13,958,078	16.14	Jun-01	Chicago, IL
6.	BRINSON PARTNERS	1,356,100	1,542,150	0	0	0.0781	MV	10	\$15,473,324	26.32	Jun-01	Chicago, IL
	Brinson Funds: Brinson Global Equity	1,700	0	0	0	0.0001	LV		\$26,607	97.13	Dec-00	Chicago, IL
7.	CHICAGO EQUITY PARTNERS	1,177,150	1,124,313	0	0	0.0678	MV	5	\$6,170,178	32.51	Jun-01	Chicago, IL
	Accessor Funds, Inc: Growth Portfolio	59,369	52,369	0	0	0.0034	LV		\$196,919	61.98	Dec-00	Chicago, IL
	Balanced Portfolio	4,750	0	0	0	0.0003	LV		\$29,368	149.21	Dec-00	Chicago, IL
	Conseco Fund Group: Conseco	4,080	0	0	0	0.0002	LV		\$26,207	116.66	Dec-00	Chicago, IL
	Conseco Large Cap Fund	3,540	0	0	0	0.0002	LV		\$19,715	100.00	Dec-00	Chicago, IL

1246 Institutions found. Goto page : 1 2 3 4 5 6 7 8 9 10 11 12 13

Excel version of this report Palm Pilot version of this report PDF report

SEARCH CRITERIA: Managers Only; Current Holders Only;  
 SORT ORDER: Holding Value

**Institutional Ownership Report** [Updated 09/10/2001]

#	Institution Name [Manager Name]	13F	Shares Held	Change	(%) Owned	Style	Turn-over	Med. MktCap	# of Funds	Fund S (000's)
<b>TOTAL</b>			890,791,395	31,587,677	51.270%					
1	State Street Global Advisors [STATE STREET GL]	Y	69,987,738	-1,916,465	4.030%	MV	8.73%	584	29	290,479
2	Barclays Global Investors Intl [BARCLAYS GLOBAL]	Y	54,632,373	-1,476,681	3.140%	SV	4.93%	282	49	354,219
3	Fidelity Mgmt & Research Co [FIDELITY MANAGE]	Y	44,983,293	-3,532,038	2.590%	MV	17.60%	722	137	433,044
4	Vanguard Group [VANGUARD MANAGE]	Y	28,077,340	-186,065	1.620%	SV	4.75%	325	21	171,324
5	Putnam Investment Mgmt [PUTNAM INVESTME]	Y	22,998,005	3,548,083	1.320%	MV	24.06%	1,082	74	175,328,084

Site Map INTL BUS MACH -> 16 peers  
 MAIN PEER GROUP [New] [Edit]  
 Choose Report: Institutional Shareholders [Get Report]

Easy-to-Use Site Navigation.

Examples from Financial Analysis Web Portal Site

**Market Monitor** **BANKERS TRUST**

Enter Ticker:  Go **Select Report:** Company Report **EPS Surprises** Highlights Go **Broker Research** Research Revisions Go **Report Dates** Earnings Calendar Go

Enter Ticker:  Submit **Excel Report** **Split Screen**

Prior Day: 08/24/01 **Enter A New Date** Next Day: 08/27/01

08/25/2001 **EPS SURPRISE HIGHLIGHTS** 2:00 PM EST

TOP EPS SURPRISE STORIES						BOTTOM EPS SURPRISE STORIES					
COMPANY	TCKR	#	EST EPS	RPT EPS	SURP %	COMPANY	TCKR	#	EST EPS	RPT EPS	SURP %
* TESCO CORP	TESOF	1	0.05	0.10	100.00	* SHILOH INDS INC	SHLO	2	0.06	-0.43	-816.67
* WESTVACO CORP	W	10	0.22	0.24	9.09	HYDROGENICS CP	HYGS	1	-0.02	-0.06	-200.00
* PIEDMONT NAT GA	PNY	4	-0.38	-0.37	2.63	KETCH EGY LTD	T.KCH	1	0.19	0.18	-5.26
* HAUPPAUGE DIGTL	HAUP	1	0.02	0.02	0.00						
* CYBERPLEX INC	T.CX	1	-0.17	-0.17	0.00						
* TORONTO DOM-TS	T.TD	4	0.80	0.80	0.00						

**EXPLANATIONS FOR ADJUSTMENTS**

COMPANY	TICKER	DESCRIPTION
SHILOH INDS INC	SHLO	EPS surprise correction from earlier today. No earnings surprise due to incomparability between actual and estimates.

Real-Time News and Analysis with Comprehensive User-Defined Portfolio Inquiry and Reporting.

08/24/01 **TOP 5 DAY % PRICE RESPONSES AFTER EPS REPORT**

 [Click here to see the excel version of this report](#)

Company	Tckr	Yymm	Date	PRI	# Est	Surprise %	Yr-To-Yr Growth	Buy Price	Sell Price	Price Change
INTERSIL CORP	ISIL	0106	07/24	A	6	14.29	-52.9%	25.10	34.70	38.25
DMC STRATEX NET	STXN	0106	07/24	B	9	33.33	-133.3%	7.45	10.15	36.24
LEVEL 3 COMM	LVLTL	0106	07/18	B	18	20.98	76.1%	3.81	5.18	35.96
AFFYMETRIX INC	AFFX	0106	07/25	A	9	33.33	-27.3%	18.03	24.42	35.44

**THURSDAY - 08/23/2001 - MOST FOLLOWED EPS SURPRISE LISTING**

Report Time	Ticker	Company	Q	Yymm	#	SDev	Est EPS	Rptd EPS	Surp %	Year Ago Actual	Y-To-Y Growth	PRI
-	LTD	LIMITED INC	2	0107	20	0.01	0.08	0.08	0.00	0.17	-52.9	C
LTD: Reported EPS adjusted to exclude \$0.09 after-tax gain on IPO of ADS & GYLN.												
-	ADCT	ADC TELECOMM	3	0107	20	0.01	-0.06	-0.05	16.67	0.17	-129.4	A
ADCT: Reported EPS adjusted to exclude \$0.02 after-tax charge.												
-	IBI	INTIMATE BRANDS	2	0107	19	0.01	0.13	0.14	7.69	0.20	-30.0	C
-	MBG	MANDALAY RESORT	2	0107	16	0.01	0.41	0.41	0.00	0.50	-18.0	C
MBG: Reported EPS adjusted to exclude \$0.01 after-tax charge for pre-opening expenses.												
-	TOL	TOLL BROTHERS	3	0107	12	0.07	1.21	1.54	27.27	1.00	54.0	A
-	CPWM	COST PLUS INC	2	0107	12	0.00	0.07	0.07	0.00	0.07	0.0	C
-	MRX	MEDICIS PHARM-A	4	0106	10	0.01	0.43	0.44	2.33	0.38	15.8	C
-	KM	K MART CORP	2	0107	10	0.01	-0.04	-0.04	0.00	0.05	-180.0	C

**Navigation:** Surprise Highlights | Time Order | Most Followed | Alphabetical Listing | Positive Surprises | Negative Surprises | Other Reporters

**Tools:** Industries | S&P 100 | Price Responses | PRI Summary | Excel Report | Split Screen

Prior Day: 08/22/2001 **Enter A New Date** Next Day: 08/24/2001

Examples from Financial Analysis Web Portal Site

**QUERY CRITERIA FOR: PRIOR QTR**

Item	Value	Item	Min	Max	Item	Min	Max
Report Format	PRIOR QUARTER	Stock Price	-	-	Broker Coverage	-	-
Ticker List	ALL COMPANIES	P/E - FY1	-	-	Market Cap. (M)	-	-
Search Order	Company	PEG - FY1	-	-	Sales Last 12M (M)	-	-
Search Limit	100 Records	Price/Book	-	-	Average Rating (1-5)	-	-
Exchange	ALL	Dividend Yield %	-	-	Zacks Rating (1-5)	-	-
S & P Group	ALL	YTD Return %	-	-	Last EPS Surprise %	-	-
Investment Style	Any Style	Return Last Year %	-	-	Qtr Y-Y EPS Growth %	-	-
Location	ALL STATES	Hist.EPS Growth %	-	-	Last Surprise PRI (A - E)	-	-
Options	N/A	FY1 EPS Growth %	-	-	# Days Since Last Surprise	-	-
Industry	ALL	LTG EPS Growth %	-	-	# Days Until EPS Report	-	-

Edit Criteria Edit Criteria

**Query Data Function  
Combines Report  
Output Formats with  
User-Defined Lists,  
Search Orders, Search  
Limits and Min/Max  
Criteria.**

A1	= co_name												
	A	B	C	D	E	F	G	H	I	J	K	L	M
1	co_name	ticker	sandp	price	qtr1_yymm	qtr1_date	qtr1_act	qtr1_surp	qtr1_grwth	qtr1_net	avg_epsq2	qtr1_sales	q1_yr
2	1-800 CONCTAC	CTAC		12.99	0106	7/17/01	0.28	0	40	3.3	5.78	44.2	4.55
3	1800FLOWFLWS	FLWS		12.82	0106	8/16/01	0.02	150	999	0.2	999	132.3	54.29
4	21ST CEN TW	TW		19.22	0106	7/25/01	0.12	20	140	5.8	37.08	236	999.00
5	21ST CEN TCHC	TCHC		1.74	0106	8/14/01	0.01	999	-93.75	-1.5	999	8.2	999.00
6	24/7 MEDI TFSM	TFSM		0.2	0106	8/14/01	-0.35	23.91	39.66	-53.8	3.7	13.4	22.03
7						7/26/01	-0.14	-133.33	-75	-3.1	999	6.6	-1200.00
8						5/15/01	-0.14	36.36	-7.69	-106	999	80	999.00
9						6/26/01	-0.61	-19.61	-69.44	-517.7	-41.94	468	-208.33
10						7/25/01	-0.02	999	71.43	-2.2	-26.05	24.9	999.00
11						7/18/01	-0.03	25	-127.27	-0.3	-34.26	25	999.00
12						3/29/01	-2.01	999	-41.55	-49	-37.41	18.3	999.00
13						8/1/01	-0.2	9.09	23.08	-9.5	25.85	13.3	999.00
14						8/7/01	0.56	3.7	-42.86	14.8	9.8	43.8	999.00
15						8/14/01	0.24	999	-40	3.3	-23.52	9.1	999.00
16						7/26/01	0.28	0	833.33	32.8	175.5	2603.5	999.00
17						7/25/01	-0.27	3.57	0	-62.8	1.83	14.1	47
18						8/14/01	-0.12	999	-50	-1	-29.17	3.9	999.00
19						7/26/01	-0.17	999	59.52	-4.4	-24.82	3.6	999.00
20						7/18/01	0.21	5	10.53	10.9	8.47	136.4	999.00

**Report for Query: PRIOR QTR**

Companies 1 to 50 FROM 100.

Goto page : 1 2

[Excel version of this report](#) [Create Ticker List](#) [Edit Query](#)

Company	Ticker	S&P Group	Last Closing Price	YYMM	Date	Reported EPS	Surprise %	Q-Q EPS Grwth %	Qtrly Net Inc	Avg Lst 4 Qtr EPS Y-Y Grwth	Qtrly Sales	Q1 Y-Y Grwth%
<a href="#">1-800 CONTACTS</a>	<a href="#">CTAC</a>		12.99	0106	07/17/2001	0.280		40.00	3.3	5.78	44.2	4.55
<a href="#">1800FLOWERS.COM</a>	<a href="#">FLWS</a>		12.82	0106	08/16/2001	0.020	150.00	999.00	0.2	999.00	132.3	54.29
<a href="#">21ST CENTURY IN</a>	<a href="#">TW</a>		19.22	0106	07/25/2001	0.120	20.00	140.00	5.8	37.08	236.0	999.00
<a href="#">21ST CENTY HLDG</a>	<a href="#">TCHC</a>		1.74	0106	08/14/2001	0.010	999.00	-93.75	-1.5	999.00	8.2	999.00
<a href="#">24/7 MEDIA INC</a>	<a href="#">TFSM</a>		0.20	0106	08/14/2001	-0.350	23.91	39.66	-53.8	3.70	13.4	22.03
<a href="#">3 DIMEN PHARMA</a>	<a href="#">DDDP</a>		9.70	0106	07/26/2001	-0.140	-133.33	-75.00	-3.1	999.00	6.6	-1200.00
<a href="#">360NETWORKS INC</a>	<a href="#">TSIXQ</a>		0.08	0103	05/15/2001	-0.140	36.36	-7.69	-106.0	999.00	80.0	999.00
<a href="#">3COM CORP</a>	<a href="#">COMS</a>	400	4.89	0105	06/26/2001	-0.610	-19.61	-69.44	-517.7	-41.94	468.0	-208.33

**Export Results to Excel and  
Automatically Create New Lists  
for Records of Interest.**

Examples from Financial Analysis Web Portal Site

Enter Ticker:

Select Report: Industry Abstracts

EPS Surprises: Most Followed

Broker Research: Company Directory

Report Dates: Highlights

---

Enter Ticker:

List:

**BANKS-MAJOR-REG**

Company	Ticker	Price 08/24/2001	Month To Date	Year To Date	52 Week Low	52 Week High	Est. P/E This Year	Est. P/E Next Year
S&P 500	SPAL	1184.9	-2.17%	-10.25%	1103.3	1520.8	22.81	19.95
S&P MIDCAP	MID.X	503.77	-1.42%	-2.51%	433.70	548.60	n/a	n/a
S&P 600	SML.X	227.49	-0.41%	3.60%	192.86	236.76	n/a	n/a
DOW JONES INDL	INDU	10423	-0.95%	-3.37%	9389.5	11338	23.16	20.04
NASDAQ CMP-NDQ	COMPX	1916.8	-5.44%	-22.41%	1638.8	4234.3	n/a	n/a
RUSSELL 2000	RUT.X	480.81	-0.82%	-0.56%	425.74	542.82	n/a	n/a
BANK OF AMER CP	BAC	63.24	-0.60%	37.84%	38.00	65.00	12.85	11.65
BANK OF NY CO	BK	42.18	-5.97%	-23.57%	42.15	59.25	19.90	17.58
BANK ONE CORP	ONE	36.36	-6.07%	-0.74%	31.88	39.85	14.60	12.45
COMERICA INC	CMA	62.16	0.93%	4.68%	47.81	64.95	12.92	11.75
FIRST UNION CP	FTU	35.51	0.31%	27.69%	24.00	36.38	13.66	12.33
KEYCORP NEW	KEY	26.44	-1.16%	-5.57%	19.25	28.44	14.94	10.88
MAYTAG CORP	MYG	32.38	-3.43%	0.22%	25.25	41.50	19.51	15.06

Lists: Banks-major-reg  Reports: Prices - Current  Queries: Add / Edit Report  Tasks: Email Alerts

Web Site Offers Drop Down Boxes, Symbol Entry and User-Defined List Management.

Portfolio Reports Run with Ticker Lists and Allow for Easy Review of Company News and Data, Comparison with Market Indices and Sector/Industry Aggregates.

RECENT EPS SURPRISE NEWS: 40 DAYS AGO		MARKET CAPITALIZATION																				
<b>07/16/01</b>	<b>CITIGROUP INC ANNOUNCES EPS FOR JUNE 2001 ZACKS ASSIGNS PRI: C</b>	<b>Sector</b>	<b>S&amp;P 100</b>	<b>S&amp;P 500</b>	<b>S&amp;P 400</b>	<b>S&amp;P 600</b>	<b>#</b>	<b>Median</b>	<b>#</b>	<b>Median</b>	<b>#</b>	<b>Median</b>										
<p><b>EPS SURPRISE: 0.00% INCOME GROWTH: 22.57%</b>                      Reported EPS of 74 cents vs. 65 cents last year, an increase of 13.85%. The consensus from standard deviation of 1 cent. Income reported as \$3785.00 million, vs. \$3088.00 million last 5124.638 million is a 11.19% increase from 4608.955 million shares last year and a 0.06% shares last quarter (Mar 01).</p> <p><b>NOTE:</b> Reported EPS adjusted by company to exclude \$0.02 loss from accounting adjustment</p> <p>The stock price has decreased 3.81% from the pre-announcement price of \$48.86 on 07/13 price of \$47.00 on 08/22/01.</p> <p>Company Website: <a href="http://www.citigroup.com">http://www.citigroup.com</a></p>		AEROSPACE	3	16,289.00	6	16,289.00	4	2,285.40	7	453.80												
<p>Ticker: C Cusip: 172967101</p> <p>Citigroup 399 Park Avenue, 3rd Floor New York, NY 10043</p> <p><b>ZACKS RATING: 3</b></p>		AUTOS / TIRES / TRUCK	2	36,848.80	11	4,072.70	9	1,205.40	6	219.20												
<p><b>STOCK PRICE DATA</b></p> <table border="1"> <thead> <tr> <th>8/24 Price</th> <th>52 W Low</th> <th>52 W High</th> <th>YTD % Chg</th> <th>10D Chg</th> </tr> </thead> <tbody> <tr> <td>48.30</td> <td>40.60</td> <td>58.88</td> <td>-5.41</td> <td>-2.70</td> </tr> </tbody> </table>		8/24 Price	52 W Low	52 W High	YTD % Chg	10D Chg	48.30	40.60	58.88	-5.41	-2.70	BASIC MATERIALS	6	31,189.20	33	3,321.90	22	960.10	36	406.50		
8/24 Price	52 W Low	52 W High	YTD % Chg	10D Chg																		
48.30	40.60	58.88	-5.41	-2.70																		
<p>08/28/00 - 1.3333:1 stock split</p> <p>06/01/99 - 1.5:1 stock split</p> <p>11/20/97 - 1.5:1 stock split</p>		BUSINESS SERVICES	-	-	6	4,870.10	12	1,470.70	26	441.20												
		COMPUTERS AND TECHNOLOGY	18	34,642.50	94	6,771.60	75	1,648.40	136	417.20												
		CONSTRUCTION	1	12,518.00	9	3,518.60	16	1,463.40	28	567.70												
		CONSUMER DISCRETIONARY	6	31,384.80	25	7,073.50	21	1,861.80	36	358.90												
		CONSUMER STAPLES	10	31,402.00	44	10,866.50	27	1,531.60	36	435.50												
		FINANCE	14	49,866.90	69	13,718.60	54	2,406.60	48	730.20												
		INDUSTRIAL PRODUCTS	1	91,636.70	24	5,295.50	18	948.40	39	435.70												
		MEDICAL	9	65,635.60	38	11,377.40	36	2,581.90	56	686.70												
		MULTI-SECTOR CONGLOMERATE	4	42,896.90	11	6,374.50	6	1,221.00	9	347.40												
		OILS / ENERGY	7	25,464.10	32	9,683.10	20	2,286.50	26	562.80												
		RETAIL / WHOLESALE	8	14,553.00	39	7,109.00	24	1,820.00	62	523.70												
		TRANSPORTATION	4	10,432.00	11	7,543.60	16	1,051.20	17	594.30												
		UTILITIES	7	17,728.70	44	8,516.30	33	1,921.50	25	632.80												
		ZACKS UNCLASSIFIED	-	-	1	3,360.60	2	2,793.20	3	736.70												

Examples from Financial Analysis Web Portal Site

**E-Mail Alerts Send User Selected Reports When Scheduled.**

**Export Data to Excel or Databases in User Specified Formats.**

### E-MAIL ALERTS

Status	Time	Days	E-Mail Address	List	Report	Action		
Off	12:00 AM	12345	mmandziara@btcdmia.com	BTC-EQUITY-LIST	Stockwatch	<input type="button" value="On"/>	<input type="button" value="Delete"/>	<input type="button" value="Send Now"/>

  

#### ADD NEW E-MAIL ALERT

Alert Status, Time	Report, List
<input type="radio"/> Alert OFF <input checked="" type="radio"/> <b>Alert ON</b>	<b>List:</b> <input type="text" value="Banks-major-reg"/>
<b>Alert time:</b> <input type="text" value="12 AM"/> hh <input type="text" value="00"/> mm	<b>Report:</b> <input type="text" value="Stockwatch"/>
<b>E-Mail Address:</b> <input type="text" value="mmandziara@btcdmia.com"/>	<input type="button" value="Add Alert"/> <input type="button" value="Clear"/>
<b>Alert Days:</b> <input checked="" type="checkbox"/> Mon(1) <input checked="" type="checkbox"/> Tue(2) <input checked="" type="checkbox"/> Wed(3) <input checked="" type="checkbox"/> Thu(4) <input checked="" type="checkbox"/> Fri(5) <input type="checkbox"/> Sat(6) <input type="checkbox"/> Sun(7)	

### EXPORT DATA

**COMPANIES:**  Current List  S&P 100  S&P 500  S&P 400  S&P 600  All

**DATA ELEMENTS:**  Expected Report Dates With EPS Forecasts  
 Expected Report Dates Only  
 All Consensus Forecasts, Rating, & Expected EPS R  
 All Research, EPS History, & Quick Fundamental Da

**REPORT TYPE:**  Excel Format  
 Comma Delimited Format

### COMPANY RESEARCH

Earnings	Wall Street Rec.	Financials	Ratios & Stats
<a href="#">S&amp;P Consensus</a> <a href="#">Zacks Consensus</a> <a href="#">First Call Annual Consensus</a> <a href="#">First Call Mo. &amp; Ann. Con.</a> <a href="#">IBES Consensus &amp; Rec.</a> <a href="#">Yahoo Consensus</a> <a href="#">MarketGuide</a> <a href="#">StockMaster History</a>	<a href="#">Yahoo Rec. Trend</a> <a href="#">Yahoo Upgrade/Down History</a> <a href="#">Zacks Rec. Summary</a> <a href="#">IBES Rec. Summary</a> <a href="#">Nordby Broker Reports</a> <a href="#">Multex Broker Res.</a> <a href="#">Reuters Research Alerts</a>	<a href="#">Zacks Balance Sheet</a> <a href="#">Zacks Income Statement</a> <a href="#">MStar Income Statement</a> <a href="#">MStar Balance Sheet</a> <a href="#">MStar Cash Flow</a> <a href="#">Quicken Quarterly</a> <a href="#">Quicken Annual</a> <a href="#">ZDNet Income Statement</a> <a href="#">Marketguide Financials</a>	<a href="#">Key Ratios</a> <a href="#">S&amp;P Key Statistics</a> <a href="#">S&amp;P Growth Ratios</a> <a href="#">Marketguide Ratios</a> <hr/> <b>Valuation</b> <a href="#">Stock Selector</a> <a href="#">Money Magazine</a>

  

### SHAREHOLDER INFORMATION

Profiles	Filings	Insiders	Competitors
<a href="#">Hoover's Capsule</a> <a href="#">Silicon Investor</a> <a href="#">Yahoo Profile</a> <a href="#">MorningStar Quicktake</a> <a href="#">Thomson Tipsheet</a>	<a href="#">Yahoo Most Recent</a> <a href="#">Edgar-Online</a> <a href="#">Quicken.com</a> <a href="#">FreeEdgar</a> <a href="#">Disclosure</a>	<a href="#">Yahoo Insider Trades</a> <a href="#">Insider &amp; Inst. Holdings</a> <a href="#">Monthly Insider History</a> <a href="#">Vickers\Excite Insider</a> <a href="#">CDA Major Shareholders</a>	<a href="#">Telescan (Alphabetical)</a> <a href="#">Stocksheet (ROE)</a> <a href="#">Stocksheet (5 yr eps)</a> <a href="#">Quicken (Market Cap.)</a>

**Resource Web Links Organized for Quick Reference and Include Applicable Search Criteria.**